

Terms of Reference for
For selection of Consultant for Bid Process Management Consultancy services for establishment of Marine Research Conservation and Information (MRCI) for promotion of eco tourism and conservation of Marine Life on PPP Mode at Somnath under Integrated Coastal Zone Management Project, Gujarat

Back ground

1. Integrated Coastal Zone Management (ICZM) Project:

The World Bank is assisting GoI in building national capacity for implementation of the new integrated management approach for India's coastal zones, and piloting the integrated coastal zone management approach in states of Gujarat, Orissa and West Bengal. Development of economic infrastructure in the coastal zone, along with protection of ecological and cultural landscapes and traditional rights is crucial to India's growth and development. Balanced, sustainable and rapid economic growth is also the fulcrum for poverty reduction. The project, and the reforms it supports, will play a vital role in reducing the vulnerability of coastal populations to current variability and disasters, both of which are expected to increase due to climate change effects.

At the state level in the state of Gujarat, the project is supporting capacity building and pilot investments which are designed to demonstrate integrated management of ecological, economic and social concerns in the Gulf of Kutch. One of the pilot investments, all located in the Gulf of Kutch, to complement the ICZM plan and capacity building sub-components, includes investments for conservation and protection of coastal resources and establishment of a marine resource information and conservation Centre (MRCI) envisaged **to be developed as an Oceanarium for research, education, information , entertainment and leisure purposes.**

2. State Government Agencies:

Gujarat Ecology Commission (GEC) is the state government agency established for the purpose of enhancing environmental safeguards in the state and facilitating development of sustainable technologies and has been designated as the State Project Management Unit (SPMU) for implementation of the ICZM project in the state of Gujarat. The Commission is headed by a Member-Secretary, who is assisted by a team of officers, deputed by the government. The Member Secretary is an all India service officer with a super-time scale. He is the Chief Executive of the Commission. GECs main role is to design and implement environmentally sustainable projects and programs independently and in collaboration with development institutions. GEC is also a platform for providing information and other inputs, which are needed to develop policies for ecological conservation and sustainable development.

Tourism Corporation of Gujarat Limited (TCGL): TCGL is the state owned tourism promotion agency also engaged conservation of Gujarat's heritage and natural habitat locations and developed of tourism infrastructure in the state. TCGL is the Project Implementation Unit (PIU)/Project Execution Agency for some of the ICZM project investments and would be the Executing Authority for the proposed MRCI (Oceanarium) project.

Objectives of the assignment

1. To support the Gujarat SPMU in the bidding process to invite, evaluate and recommend the technical as well as financial responsive bidders for the assignment of establishing the proposed MRCI facility at selected location.

Scope of the assignment:

Proposed MRCI (Oceanarium) Project:

The MRCI facility is envisaged as a Fifth Generation Walk-Through Oceanarium with a 360° View and housing a wider range of marine species including those naturally occurring in the coastal waters of Gujarat. The Oceanarium is expected to develop a landmark identity for the coastal city of Gujarat which is known presently more as a religious tourist destination. The Oceanarium is expected to fulfill the needs of marine research and conservation, serve as education and information center for marine biodiversity and attract tourists for entertainment and leisure activities. The MRCI facility is also expected to provide for add-on features like dolphin shows, restaurants, theatres for education and information programs, and gift shops.

The project Management Consultant's scopes of Work for this package will be as under:

- The consultant shall assist SPMU to invite the bidding document as per the World Bank guidelines.
- The consultant shall review and develop tender evaluation and selection criteria of developer. The criteria shall consider International Competitive Bidding Procedure as specified in the World Bank's Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, January 2011.
- Evaluation of the technical and price bid received from the prospective developers during the bidding process and making recommendations to the SPMU for acceptance of the bid and award of the contract.
- The Consultant shall provide his expertise as and when inquired by SPMU for the subject assignment with respect to procurement of contractor.

The Consultant shall prepare and finalize:

- International competitive Bid (ICB) as per World Bank format
- Qualification and evaluation criteria for the developer.
- Technical proposal details and evaluation criteria
- Bid Evaluation Report with full justification & recommendation of the lowest responsive bidder
- Concession Agreement (CA)
- Project Information Memorandum (PIM)

While preparing ICB, concession agreement and evaluation criteria, TA shall follow best practices and high standards for quality outcome.

Selection of Private Developer

The consultant shall assist the Company in tender administration:

- Prepare a marketing strategy to showcase the project at national/ international level and accordingly market the project to the prospective developers.
- Arrange all pre-bid conferences for the selection of PPP developer for the Project.
- Evaluate the ICB submission received and assist in short listing if based on approved criteria by SPMU.
- Ensure record keeping of pre-tender and post-tender meetings.
- Participate and assist the SPMU in the negotiation and contract/concession finalization up to award. This includes assistance in evaluation committee meetings and assistance in preparation of the agreements between the SPMU and the selected bidder
- Keep SPMU fully informed of any issues, which may have a contractual, cost or time implication.
- Any other formalities necessary for completing the set of activities leading to expeditious signing of Concession Agreement.

Deliverables & time schedule

Sr.No	Deliverables	Time Frame
1.	Finalise Bidding document as per world Bank approved guide lines in appropriate format.	Within 30 days from the signing of the Contract
2.	Disseminate and contact prospective bidder for successful bidding.	Within 45 days from the signing of the Contract
3.	Pre bid Conference ...Completion of pre-bid meeting and approval of Pre bid meeting minutes and corrigendum/ addendum if any in response to prospective bidder's query.	Within 90 days from the signing of the Contract
4.	Evaluation of Bids on technical as well as financial criteria and preparation of Bid Evaluation report to be presented to the Procurement committee.	Within 120 days from the signing of the Contract
5.	Drafting LOA, Concession/ contract agreement. Finalise in consultation with Additional Project director, GEC, ICZMP	Within 150 days from the signing of the Contract

Key Staff/Professionals Required

The consultant shall provide constant support to SPMU to accomplish the assignment For selecting the appropriate agency to carry out Proposed MRCI facility
The Consultant will engage a Team of Key experts listed below.

Team Envisaged for this project

	Positions	Qualification and Experience	No	Man/ Month
1	Contract Specialist - Team Leader	A post graduate in Civil Engineering or any P.G. Degree with Planning or Business Administration shall be considered with minimum 10 years of experience in developing contracts for infrastructure projects including preparation of bid documents, bid evaluation reports etc., especially BOT/ BOOT / PPP contracts.	1	2
2	Oceanarium Specialist	A post graduate in management with at least 10 years of experience in designing of Oceanarium.	1	2
3	Financial Specialist	A post graduate in Finance/Chartered Accountant with about 7 years of experience in finance, especially in developing financial models for BOT / BOOT contracts.	1	1
4	Architect	Masters in Architecture with at least 5 years of experience in planning /conceptual planning for Infrastructure projects. The architect planner should necessarily be a LEED/ GRIHA certified professional.	1	1
5	Market Expert	An MBA having at least five years of experience in the Market Assessment in Infrastructure projects as advisor.	1	1

Results to be achieved by the consultant-

1. Completion of bidding process in line with World Bank approved guide lines.
2. Award of the contract
3. Ensuring that the contractor fulfill all the contractual obligations.
